



CODEYLABS

Internal Direct Signatures in DRTE

User Guide



DRTE

The **Internal Direct Signature** feature is designed for internal workflows where a formal, third-party e-signature (like DocuSign or Adobe Sign) is unnecessary. This allows a user, such as a Sales Manager or Director, to apply their digital signature to a Quote or SOW directly within the DRTE editor window while reviewing the record.

Key Use Case

A Sales Rep completes a Quote and asks their Manager for a quick sign-off. The Manager opens the record, reviews the content, and clicks a button to stamp their signature and the current date into the document instantly.

Key Benefits

- **Speed:** No need to generate and wait for an external e-signature email request.
- **Audit Trail:** Every signature creates an automatic **E-Signature Log** for compliance.
- **Seamless Integration:** The signature is rendered as a high-quality image directly within the document flow.

Admin Configuration

To use this feature, an administrator must enable the following in the Component Visibility settings:

- **Enable E-Signature:** Must be checked.
- **Toolbar Icon:** Once enabled, the **Blue Pen/Envelope** icon will appear in the DRTE toolbar.

Enable internal signatures directly within DRTE Editor, No need to generate a E-signature request

Page > Dynamic Rich Text Editor

Read Only

Filter Category

Define Footer (PDF Only)

Header Image URL (PDF Only)

Show Page Number (PDF Only)

Enable E-Signature

Enable to Request E-Signature

Set Component Visibility

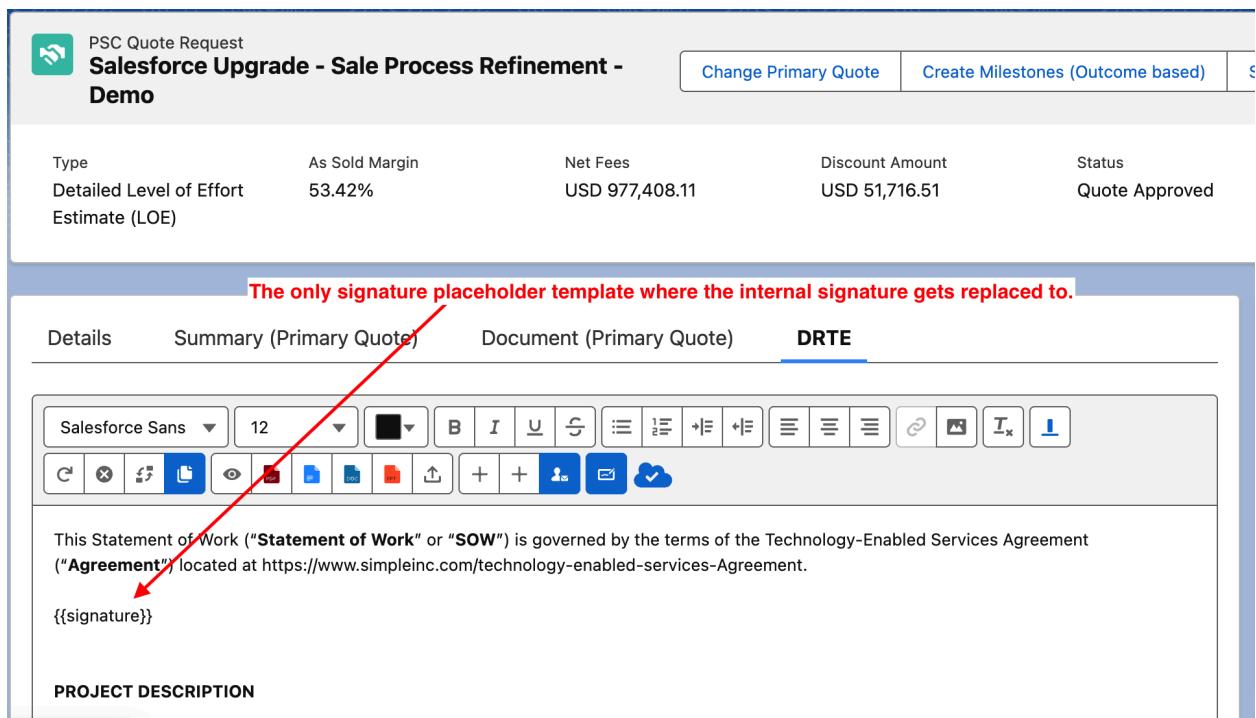
Filters

How to Apply an Internal Signature

Follow these steps to sign a document internally:

Step 1: Insert the Placeholder

1. Navigate to the **DRTE** tab.
2. Type or ensure the placeholder tag **{{signature}}** is present in the document where you want the signature to appear.
 - *Note: This is the only template tag that the internal signature utility will recognize and replace.*



The screenshot shows the PSC Quote Request interface for a "Salesforce Upgrade - Sale Process Refinement - Demo" quote. The top navigation bar includes "PSC Quote Request", the quote title, and buttons for "Change Primary Quote" and "Create Milestones (Outcome based)". The main content area displays quote details: Type (As Sold Margin), Detailed Level of Effort (53.42%), Net Fees (USD 977,408.11), Discount Amount (USD 51,716.51), and Status (Quote Approved). Below this, a toolbar with various icons is shown. A red arrow points from the text "The only signature placeholder template where the internal signature gets replaced to." to the placeholder tag **{{signature}}** in the "PROJECT DESCRIPTION" section. The "DRTE" tab is selected.

Step 2: Launch the Signature Utility

1. Click the **Internal Signature icon** (Blue Pen/Envelope) in the toolbar.
2. An **Internal Signature Utility** window will appear.

PSC Quote Request

Salesforce Upgrade - Sale Process Refinement - Demo

Type As Sold Mar
Detailed Level of Effort 53.42%
Estimate (LOE)

Internal Signature Utility
mandatory requires the signer to prove
do name signing and signature
drawing both
to proceed with Apply Signature
on the document.

Details Summary (Primary Quot)

Salesforce Sans 12 Clear

Apply Signature

RTE

This Statement of Work ("Statement of Work" or "SOW") is governed by the terms of the Technology-Enabled Services Agreement ("Agreement") located at <https://www.simpleinc.com/technology-enabled-services-Agreement>.

{{{signature}}}

PROJECT DESCRIPTION

Step 3: Sign and Apply

1. **Name Signing:** Type your name into the "Signed By" field.
2. **Signature Drawing:** Use your mouse or touch device to draw your signature in the signature box.
 - Both name typing and drawing are mandatory to proceed.
3. Click **Apply Signature**.

Verification and Audit Logs

Document Rendering

The system automatically replaces the **{{{signature}}}** tag with a composite image containing your drawn signature, printed name, and the precise **Date/Time stamp** of the action.

The Audit Log (Compliance)

For every internal signature applied, the system generates an **E-Signature Log (Audit Log)** record. This log captures:

- Signer's Full Name
- Signer's IP Address
- Precise Date and Time
- Signature Image Data

The screenshot shows the Pre Sales Cloud interface with the following details:

- Page Title:** E Signature Log/Signed Document ESL-000030
- Information Section:**
 - ESignature Log Name: ESL-000030
 - DateTimeText: 2026-01-08 11:18 GMT
 - FullName: Rahul Jain
 - Status: New
 - E Signature Request
 - Do Not Share The Record
 - SignerIPAddress: 157.33.25.59
 - Token
 - Currency: USD - U.S. Dollar
- System Information Section:**
 - Related Record Link: Related Record Link
 - Owner: Rahul Jain
- Files (0) Sidebar:**
 - Upload Files: An area to upload files, with a note: "For each Internal Signature applied, a E Signature Log record (Audit Log) is created which captures, signer's IP Address, Signature Image Data and Date/Time of signature."
 - Set up an event...: A button to add a new event.
 - Filters: All time - All activities - All types
 - Refresh, Expand All, View All

Summary Table

Feature	Requirement / Behavior
Required Tag	{{{signature}}}
Mandatory Input	Name typing AND Signature drawing
Tracking	Automatic creation of E-Signature Log record